

Case Study: Manufacturing Industry

Quote by John Cumberland, Account Executive, Richmond

The Client:

A leading worldwide provider of complex multi-layer printed circuit boards (PCBs) and electro-mechanical solutions to Original Equipment Manufacturers (OEMs).

The Challenge:

In response to changes in the competitive environment, The Client was moving its U.S. based operations overseas and was looking to outsource their IT support services and reduce their overall IT spend.

The Solution:

PLANIT began managing The Client's network and server operations and retained 100% of The Client's identified employees to ensure a strong knowledge base during transition and beyond.

"The depth of our capabilities coupled with our ability to work successfully at an international level has allowed us to continue our work with this Client on various projects here in the U.S. and with their overseas operations in Mexico, China, and Canada. "

The Benefits:

- 50% reduction on IT expenditures.
- Knowledge retention of IT environment.
- A technology partner for all IT related purchases, just-in-time project work, and day-to-day operations.