

## **Case Study: Legal Services Industry**

Quotes by Nathan Phillips, Strategic Account Manager, Gaithersburg

### **The Client:**

Provider of legal services to more than 100 of the *Fortune* 500 companies, as well as start-up ventures and entrepreneurs, multinational corporations and leading financial institutions, charitable organizations, and government officials in high-profile investigations.

### **The Challenge:**

To consolidate the many disparate storage silos in The Client's IT environment.

*"The Client had different storage platforms that were separated both logically and physically. From a data management standpoint they were experiencing very high administrative overhead to keep these systems running and delivering the services that stem from this level of infrastructure – which includes just about every IT application in their environment. Our goal was to consolidate these islands of storage to give them a common platform to manage, increase usable storage capacity, and reduce the redundancy in their overall data footprint."*

### **The Solution:**

PLANIT designed a solution for consolidating The Client's storage silos into one unified architecture. This involved implementing a NetApp storage subsystem to integrate the various storage silos while bringing the added capabilities for managing, protecting, and delivering data solutions within one platform.

*"The solution we put in place brought congruency to our client's storage infrastructure giving them a foundation to enhance their architecture with ease of scalability, more effective capacity allocation and better time-to-delivery for application development and testing."*

### **The Benefits:**

- Cost savings both in hardware and administrative support.
- Architectural flexibility and investment protection from a platform that can scale modularly and be repurposed as it matures in its life-cycle.
- Reduction in time-to-delivery for data services.
- Reduction in data footprint.
- Improved Business continuity.

*"We have operated in the customer's best interest from day one and that level of dedication has garnered their trust and respect. Along with this consolidation project, have rebuilt The Client's entire enterprise storage environment, and continue to provide staff augmentation for day-to-day storage server backup and application administration for many Tier 1 applications, managed services for systems monitoring and the implementation of project-based work as needed."*

*"The partnership we've built has been tremendously successful for both The Client and PLANIT and it's not always easy to achieve this sort of balance in a business partnership. We have undoubtedly done that here. Something I am very proud to part of."*