

Case Study: Fixed Satellite Services Industry

Quote by Nathan Phillips, Strategic Account Manager, Gaithersburg

The Client:

The largest provider of fixed satellite services worldwide.

The Challenge:

To consolidate storage platforms and alleviate the need for future data migrations and forklift upgrades.

The Solution:

By replacing the current multi-million dollar EMC storage platform with a more cost efficient and expansive NetApp enterprise storage strategy with multiple silos, PLANIT engineers have provided The Client with the flexibility to scale their infrastructure to meet future business demands.

" PLANIT worked closely with The Client to fully understand the current storage environment while assessing possible recommendations. In the process, we realized jointly that there was a unique opportunity to consider a new storage strategy that would better satisfy The Client's future computing needs and grow with them, rather than hinder them."

The Benefits:

The ability to respond to changing business needs, knowing that their new storage platform will support future growth, rather than adjusting goals to accommodate their previous limiting structure.

A long term solution that results in savings of both time and money.
Impact from outages and cycles is minimized or eliminated.