

Case Study: Financial Services Industry

Quote by John Cumberland, Account Executive, Richmond

The Client:

A not-for-profit financial cooperative owned solely by its members with assets exceeding \$1.4 billion and serving more than 180,000 members.

The Challenge:

To improve disaster recovery (DR) capabilities, implement enhanced services with speed and reliability, and achieve better space efficiencies for growing data storage needs.

The Solution:

The PLANIT team designed and implemented an extensive virtualized infrastructure based on VMware and NetApp's unified storage technology.

"Because of our partnership with VMware and NetApp we were able to implement a solution that has brought tremendous value to The Client. Previously, The Client had no easy way to test new application features, had a tedious backup and disaster recovery processes, and was burdened with space and storage issues. Today, The Client is able to introduce new members services with speed and reliability, setup automatic processes for disaster recovery that work without intervention, and realize space and cost savings."

The Benefits:

- DR capability allowing a 1-hour return to operations (versus the previous 24 to 48 hours).
- Speed and reliability with the implementation of enhanced services.
- 82% reduction in backup times.
- 80% decrease in capacity needs.