

Case Study: Financial Services Industry

Quotes by Jason Linthicum, Account Executive, Gaithersburg

The Client:

A volunteer-directed, not-for-profit financial cooperative with assets over \$1.6 billion that provides loan, deposit and other financial services to a diverse membership of over 117,000.

The Challenge:

To resurrect an entire IT environment after a sudden and unexpected outage.

The Solution:

The PLANIT team revived The Client's environment – which at the time was supported by a software SAN connecting servers, fileshares, databases and more - within 48 hours and provided new hardware to ensure future stability. This included installing a NetApp filer and reestablishing the entire VM environment. Now, The Client has a solid foundation to build upon while providing easy access to monitor and deploy future VM's, all of which did not exist prior to the outage.

Additionally, PLANIT continues to act as an extension of The Client's in-house team to provide adhoc services to augment what is currently in place.

"When the services and expertise we provide, coupled with the right hardware, are applied correctly it's amazing to see the positive results that happen. In this case, our Client received immediate relief after their outage and we continue to ensure the partnership we have built with The Client delivers nothing but the best from PLANIT."

The Benefits:

- A solid IT foundation to build upon with the flexibility to adapt to the The Client's growing needs.
- Having the appropriate hardware in place allowing The Client to be proactive when diagnosing issues/problems.
- Improved response times due to an efficiently planned IT environment.