

Case Study: Education Industry

Quote by Randall Taylor, Account Manager, Richmond

The Client:

Oversees a network of 23 community colleges, serves more than 230,000 students and another 170,000 people enrolled in workforce-training programs.

The Challenge:

The Client had multiple objectives centered around maintaining business continuity: (1) to ensure tier 1 disaster recovery within 24 hours while enabling recovery to the last committed transaction and (2) overcome the complexities associated with disparate tier 1 and secondary storage architectures.

The Solution:

The PLANIT team worked with The Client to truly understand their business objectives then designed a roadmap to accomplish the required tasks with available technologies that would accommodate The Client's budgetary constraints. Accomplishing these tasks focused on: (1) leveraging the relationship PLANIT has with NetApp to bring in the best hardware solutions at a cost that fit The Client's budget and (2) standardize The Client's storage infrastructure including the set-up of a new disaster recovery site and migrate all applications and file systems to a unified platform.

"The myriad of solutions that NetApp offers, coupled with our experience and expertise, has not only provided cost savings for The Client but also brought them 24x7 availability, enhanced performance and management efficiency, and the ability to be back online within a matter of hours in the event of a main-site disaster. Understanding The Client's business objectives then designing and implementing the appropriate solution has made this a real success for both The Client and PLANIT."

The Benefits:

- 24x7 availability of critical applications.
- Tier 1 services recovery within hours.
- Automated DR process.
- Cost savings of over \$800,000.