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## **Dataline Expands Commercial Division with New Office in Charlotte** *Local IT industry veteran joins Dataline to increase presence in North Carolina*

Charlotte, N.C., -- Dataline, Inc., an information technology systems integrator for the commercial and government business sectors, announced today that it has opened a new office in Charlotte, North Carolina. Dataline, a woman, minority-owned business certified in both North and South Carolina, provides IT services with emphasis on the following key areas: Enterprise Security, Wide Area Network (WAN) Optimization and Storage & Data Protection.

The new Charlotte office is headed by Regional Manager Kyle Sparks, a Charlotte-based IT professional with more than 15 years of IT sales and business development experience. Sparks is responsible for expanding and managing Dataline's services in the Charlotte metropolitan area. Prior to joining Dataline, Sparks served as the eastern US territory manager for Connected Corporation, a subsidiary of Iron Mountain, where he led business development efforts selling enterprise client-server storage software within a 12-state territory.

"Opening an office in Charlotte enables Dataline to build a stronger presence in an important market," said Denise Robinson, president of Dataline, Inc. "We are confident that with Kyle's extensive IT sales and management background, we are well-positioned to further grow our business and better serve our customers in the area."

"I'm excited to lead Dataline's growth initiative in such a rich market in terms of technology needs," said Sparks. "We're focused on bringing value to our customers through delivering best of breed service and products in niche areas."

Dataline's Charlotte office, which officially opened in mid-January, is located at 15720 John J. Delaney Drive, Suite 300 in Charlotte.

Dataline, Inc. is an information technology systems integrator that specializes in delivering customized, creative IT solutions for customers in the commercial and government business sectors. Dataline was founded in 1990 and now employs more than 460 professionals. Dataline's headquarters is in Norfolk, VA, with branch offices in Charleston, SC; Charlotte, NC; Philadelphia, PA; Richmond, VA; Tampa, FL; and near Washington, D.C., in both Gaithersburg, MD & McLean, VA. For additional information, visit [www.dataline.com](http://www.dataline.com)

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